



DANISH STATE VISIT TO GHANA - AN EMERGING MARKET WITHIN REACH

23-25 NOVEMBER, 2017

TIME	EVENT	LOCATION
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WEDNESDAY 22 NOVEMBER









All day	Arrival to Ghana	Kotoka International Airport, Airport Road, Accra
All day	Departure from airport to Kempinski Hotel	Kempinski Hotel Gold Coast City Accra, Ministries, Gamel Abdul Nasser Avenue PMB 66, Accra

THURSDAY 23 NOVEMBER











08:00-08:45	Welcome Briefing <ul style="list-style-type: none"> • Welcome by the Ambassador • Introduction to the organizers and companies • Doing business in Ghana by local lawyer • Practical information <p><i>If time allows, all companies are given 30 seconds to present themselves</i></p>	Kempinski Hotel <i>Ballroom 3</i>
08:45-09:00	Sector Briefing <ul style="list-style-type: none"> • Sustainability 	Kempinski Hotel <i>Ballroom 3</i>
08:45-09:00	Sector Briefing <ul style="list-style-type: none"> • Food and Agriculture 	Kempinski Hotel <i>Stafford Room</i>
08:45-09:00	Sector Briefing <ul style="list-style-type: none"> • Maritime, Infrastructure and Railways 	Kempinski Hotel <i>Baltschug Room</i>
09:00-09:30	Networking, Arrival, and Registration of Guests	Kempinski Hotel <i>Foyer</i>

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PROGRAMME – DANISH BUSINESS DELEGATION

TIME	EVENT	LOCATION
 09:30-10:30	<p>Business Conference Grand Opening</p> <p>Official opening and speeches by</p> <ul style="list-style-type: none"> • Deputy Director General of Confederation of Danish Industry, Thomas Bustrup • President of Association of Ghana Industries, Dr. Yaw Adu-Agyei Gyamfi • CEO of Ghana Investment Promotion Center, Yofi Grant • The Ghanaian Minister for Trade and Industry, Hon. Mr. Alan Kyerematen • The Danish Minister for Environment and Food, Hon. Mr. Esben Lunde Larsen • Vice President of Ghana, Dr. Mahamudu Bawumia 	Kempinski Hotel <i>Ballroom 1+2</i>
 10:30-12:15	<p>Trade Fair & Networking</p> <p>The Vice President of Ghana and the Danish Minister for Environment and Food will officially open the Trade Fair. Each company will have a designated place with roll-up in the foyer.</p> <p>Between 11.30 and 12.05, Her Majesty the Queen and the Danish Minister for Foreign Affairs will visit selected companies.</p>	Kempinski Hotel <i>Foyer & Ballroom 3</i>
 10:45-11:45	<p>Roundtable on Improving Maritime Governance</p> <p>This session aims at providing a platform for Danish and Ghanaian governments and industry organisations to exchange views and ideas in order to highlight collaborative efforts for improving maritime governance, and a forum for Danish businesses to present their views.</p>	Kempinski Hotel <i>Baltschug Room</i>
 12:00-12:30	Registration and seating for Business Luncheon	
 12:30-14:00	<p>Business Luncheon</p> <p>The Luncheon will begin with a welcome speech by Her Majesty the Queen followed by a MoU signing ceremony on collaboration agreements between Danish and Ghanaian companies and organizations. At the end of the lunch, the Danish Minister for Foreign Affairs, Hon. Mr. Anders Samuelsen, will give a speech.</p>	Kempinski Hotel <i>Ballroom 1+2</i>
 14:00-14:15	Break	
 14:15-15:30	<p>Sustainability Seminar Part I: Green Growth</p> <p>Part I of the sustainability seminar will gather participants from Government and the private sector to address barriers and the way forward in policies, regulations, business models and relevant technologies that can advance green growth in Ghana.</p> <p>The seminar will include opening remarks by Deputy Director General of Confederation of Danish Industry, Mr. Thomas Bustrup, and a presentation on Green Growth initiatives in Ghana by a representative from the Ghanaian government.</p>	Kempinski Hotel <i>Ballroom 3</i>
 14:15-15:30	<p>Food & Agriculture Seminar Part I: Possibilities and Solutions</p> <p>This session on Food and Agriculture aims at providing a platform for Danish and Ghanaian business communities to identify business and investment opportunities.</p> <p>Mr. Jens Holst-Nielsen, Market Director at Confederation of Danish Industry, will moderate the seminar. Danish Minister for Environment and Food, Hon. Mr. Esben Lunde Larsen, will give the opening speech, followed by a speech by Ghana's Minister for Food and Agriculture, Hon. Dr Owusu Afriyie-Akoto. Mr. Flemming Nør-Pedersen, Executive Director at the Danish Agriculture and Food Council, will give a key note.</p>	Kempinski Hotel <i>Stafford Room</i>

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TIME	EVENT	LOCATION
 14:15-15:30	<p>Maritime & Infrastructure Seminar: Securing Land Rights</p> <p>This session aims at providing companies with an overview of one of the key challenges to doing business in Ghana – securing land rights.</p> <p>Mr. Kimathi Kuenyehia, Sr., Solicitor & Barrister with Kimathi Partners, will moderate the seminar and the closing roundtable Q&A that will give participants an overview of the issues, government initiatives to improve the current framework and practical guidance on how to approach the issue.</p>	<p>Kempinski Hotel <i>Baltschug Room</i></p>
 15:30-16:00	Coffee & Networking	
 16:00-17:15	<p>Sustainability Seminar Part II: Ensuring access to high quality water</p> <p>Part II of the Sustainability seminar will gather participants from government and the private sector to address barriers and the way forward in policies, regulations, business models and relevant technologies that can contribute to a more efficient water sector in Ghana.</p> <p>Danish Minister for Environment and Food, Hon. Mr. Esben Lunde Larsen, will give the opening remarks followed by a presentation by the Ghanaian Minister for Water Resources and Sanitation, Hon. Mr. Joseph Kofi Adda. The seminar will then continue with a panel discussion.</p>	<p>Kempinski Hotel <i>Ballroom 3</i></p>
 16:00-17:15	<p>Food & Agriculture Seminar Part II: Enabling the Agriculture & Food Sector to grow</p> <p>Part II will focus on enabling the food & agriculture sector to grow. This seminar will include three presentations followed by a panel discussion on how to succeed with the opportunities in Ghana.</p> <p>The panel discussion is moderated by Executive Director in the Danish Agriculture and Food Council, Flemming Nør-Pedersen.</p>	<p>Kempinski Hotel <i>Stafford Room</i></p>
 16:00-17:15	<p>Maritime & Infrastructure Seminar: Maritime Security in the Guld of Guinea</p> <p>This roundtable on Maritime Security aims at providing a platform for Danish and Ghanaian stakeholders to discuss maritime security in a national and regional perspective, especially as it relates to the implementation of the Yaoundé Code of Conduct.</p> <p>Captain Søren Skovbjerg Nielsen, Danish Maritime Military Advisor to West Africa and Defence Attaché to Nigeria, will moderate the roundtable discussion. The Danish Minister for Foreign Affairs, Hon. Mr. Anders Samuelsen, will deliver opening remarks on the Danish perspective on security in the Gulf of Guinea.</p>	<p>Kempinski Hotel <i>Baltschug Room</i></p>
 17:15-18.30	Private time, Networking or B2B Meetings	Kempinski Hotel
 18.30-19:15	Departure from Kempinski Hotel to Networking Dinner at Sky Bar	
 19:00-19:15	Departure from Kempinski Hotel to State Dinner at Accra International Conference Center	
	One representative from each company in the business delegation will participate in the State Dinner. Invitations enclosed in the welcome folders.	
 19:15-21:30 	<p>Networking Dinner at Sky Bar</p> <p>The informal networking dinner will be attended by the business delegation and invited guests.</p>	<p>Sky Bar 25, 16 N Airport Road, Accra</p>

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TIME	EVENT	LOCATION
 19:30-21:00	State Dinner Her Majesty the Queen, Danish Minister for Foreign Affairs and Danish Minister for Environment and Food will attend the State Dinner hosted by the President of Ghana.	Accra International Conference Center, Castle Road, Accra
 21:00-21:30	Departure from State Dinner to Kempinski Hotel	
 21:30-22:00	Departure from Sky Bar to Kempinski Hotel	

FRIDAY 24 NOVEMBER

 07:45-09:00	Networking Breakfast with Ghana National Petroleum Corporation This network breakfast provides an opportunity to meet and network with one of the key stakeholders in the sector, the Ghana National Petroleum Corporation in an informal setting. Mr. Thomas Bustrup, Deputy Director General of Confederation of Danish Industry will welcome participants, and representatives from the Ghana National Petroleum Corporation will give a short presentation of the future of the oil and gas sector in Ghana.	Kempinski Hotel <i>Baltschug Room</i>
 07:45-08:45	Departure from Kempinski Hotel to AAK Tema Port	
 08:30-09:15	Departure from Kempinski Hotel to Weija Water Plant	
 08:45-09:30	Visit to AAK in Tema Port AAK is specialized in vegetable oil production and its products are used as confectionary fats, food ingredients, personal care (cosmetics), technical products and animal feed. AAK is sourcing shea nuts in Ghana as well as other West African countries. All nuts sourced in Ghana and Burkina Faso are shipped off to Demark from the Port in Tema. In Denmark the nuts are processed for the final products. The site visit will include watching shea nuts being loaded onto the ship.	AAK, Tema Port, Greater Accra
 09:00-10:00	Departure from Kempinski Hotel to Tema Port	
 09:15-11:15	Visit to Weija Water Plant This visit will provide the business delegation with a chance to inspect a water treatment plant and obtain a better understanding of the opportunities and challenges in the water sector. The delegation will be received at the Weija Water Plant by Minister for Water Resources and Sanitation, Hon. Joseph Kofi Adda and Dr Cliffors, Managing Director of Ghana Water Company Ltd. The Danish Minister for Environment and Food will participate in the site visit.	Weija, Greater Accra
 09:30-10:00	Transport from AAK to Niche Chocolate	

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 10:00-11:45	<p>Visit to Niche Cocoa Industry in Tema</p> <p>Niche Cocoa Industry Ltd is a privately owned Ghanaian company which operates a cocoa processing factory in Tema. Since its establishment in May 2011, Niche Cocoa Industry has built its reputation as a reliable business partner for the supply of high quality cocoa products. With its state-of-the-art cocoa processing factory, Niche has a processing capacity of 60,000 metric tons a year with 350 employees, making Niche one of Ghana's largest manufacturers of cocoa-derived food ingredients. The visit will include a presentation, a tour of the factory and chocolate tasting.</p>	Niche Cocoa Industry, Tema Free Zone, Greater Accra
 10:00-12:00	<p>Site visit to new port site and Maersk/MPS terminal</p> <p>Tema Port is Ghana's main trade gateway. The main container terminal, MPS is a joint venture, with the Maersk Group owning a 35 percent share. MPS is also constructing Ghana's largest infrastructure project, the 1.5 billion USD expansion of Tema Port. The site visit includes the port expansion site and MPS terminal.</p>	Tema, Greater Accra
 11:15-12:00	Transport from Weija Water Plant to XO Restaurant	
 11:45-12:30	Transport from Niche Cocoa Industry in Tema to Fan Milk	
 12:00-13:15	<p>Lunch at Maersk Line</p> <p>Her Majesty the Queen and Danish Minister for Foreign Affairs will participate in the lunch.</p>	Maersk Line HQ, GPHA Tower, 6 th Floor, Tema.
 12:00-13:05 	<p>Lunch at XO Restaurant</p> <p><i>Departure from XO at 13:00 and short walk to One Airport Square – Green Building.</i></p>	XO Restaurant, Airport Residential Area, Accra
 12:30-14:30 	<p>Visit to Fan Milk Production Site including light lunch</p> <p>Fan Milk was founded by a Danish entrepreneur and is engaged in the production and distribution of affordable milk-based products originally produced on imported milk powder mixed with water and flavours. The site visit will begin with a light lunch followed by a tour of the factory and tasting of the products.</p> <p>The Danish Minister for Environment and Food will participate in the lunch and site visit.</p>	Fan Milk, Industrial Area, Accra
 13:05-13:45	<p>Visit to One Airport Square – Green Building</p> <p>This site visit aims at providing the business delegation with an understanding of the building standards in Ghana. Also, the visit will be a chance to enter into a dialogue with local architects, who are familiar with Danish competences in the building sector, about what opportunities they see for Danish companies in Ghana.</p>	One Airport Square, Casely Hayford Rd, Accra
 13:15-15:00 (14:15-14:45)	<p>Transport from Tema to Accra, Kempinski Hotel</p> <p><i>Optional visit to VTMISS, a maritime surveillance centre, on the way back to the hotel.</i></p>	
 13:45-14:15	Transport from One Airport Square to Kempinski Hotel	
 14:15-15:00	Break	Kempinski Hotel
 14:30-15:00	Transport from Fan Milk to Kempinski Hotel	
 15:00-15:15	Break	Kempinski Hotel

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 15:15-16:15	<p>Seminar: Access to Finance</p> <p>This seminar looks into access to finance in Ghana for private companies.</p> <p>The Ministry of Finance is opening the discussion by giving a presentation on how the Ministry of Finance finances public investments. Afterwards a panel discussion based on questions from the audience will take place.</p>	Kempinski Hotel <i>Adlon Ballroom 1</i>
 15:15-16:15	<p>Seminar: One District One Factory</p> <p>This seminar will provide an overview of the Ghanaian Government's 'One District One Factory' programme. Which is one of the flagship programmes of the Government to advance industrialization. The Danish companies will be given a chance to understand Ghana industrialization policies as well as to identify areas of potential investments.</p> <p>Deputy Minister for Trade and Industry, Mr. Robert Ahomka-Lindsay will give a presentation. There will be a moderated Q&A session after the presentation.</p>	Kempinski Hotel <i>Stafford Room</i>
 15:15-16:15	<p>Seminar: Infrastructure development, plans and pipeline</p> <p>This seminar aims at providing participants an overview of Ghana's infrastructure masterplan, including an overview of the pipeline as well as an opportunity for companies and high-level officials in on infrastructure to meet and exchange questions and views.</p> <p>Mr. Jens Holst-Nielsen, Market Director at Confederation of Danish Industry, will moderate the session, with keynotes from the Hon. Minister for Planning and Hon. Minister for Railways.</p>	Kempinski Hotel <i>Baltschug Room</i>
 16:15-16:30	<p>Break</p>	Kempinski Hotel
 16:30-17:00	<p>Sum-up: Debriefing by Ministers to the Business Delegation</p> <p>Danish Minister for Foreign Affairs, Hon. Mr. Anders Samuelsen, and Danish Minister for Environment and Food, Hon. Mr. Esben Lunde Larsen, will give a joint de-briefing about their impressions from the political dialogues as well as the State Visit in general.</p>	Kempinski Hotel <i>Adlon Ballroom 1</i>
 17:00-17:30	<p>Debriefing and evaluation with organisations</p> <p>The previous de-briefing will continue with the business organisations and provide an opportunity for the delegation to give feedback and evaluate impressions and experiences from the State Visit.</p>	Kempinski Hotel <i>Adlon Ballroom 1</i>
 17:30-18:30	<p>Private time</p>	
 18:30-18:45	<p>Transport from Kempinski Hotel to Mövenpick Hotel</p>	
 18:45-19:30	<p>Registration and drinks</p>	Mövenpick Hotel, Independence Avenue, Accra
 19:30-21:30	<p>Return Dinner</p> <p>The return dinner is hosted by Her Majesty the Queen and will be attended by 300 distinguished guests from the Ghanaian government, organisations, public and private companies as well as representatives from the Danish government and the Danish business delegation.</p>	Mövenpick Hotel, Independence Avenue, Accra
 21:30-22:00	<p>Transport from Mövenpick Hotel to Kempinski Hotel</p>	


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SATURDAY 25 NOVEMBER

 08:00-09:00	Check-out Optional hand over of luggage and passports to Embassy staff for early check- in at airport (only KLM flight).	Kempinski Hotel
 09:00-11:30	Program 1: Seminar on Côte d'Ivoire and Nigeria This seminar will provide an overview of the business climate and structure of the economies of Côte d'Ivoire and Nigeria with a focus on investments opportunities for Danish companies, presented by the CEPICE and the Danish Consul-General in Lagos. Two Danish companies with business activities in Côte d'Ivoire and Nigeria, respectively, will share their experiences.	Kempinski Hotel Stafford Room
 09:00-11:00	Program 2: Transport and visit to Intelligent Card Production System Ltd ICPS is a state-of-the-art high-tech production facility in Ghana and a certified card manufacturing facility with a production capacity of over 100 million cards per year. The visit will include a welcome by CEO, Moses Baiden, and a tour of the ICPS Facility. Danish Minister for Foreign Affairs, Hon. Mr. Anders Samuelsen will participate in the site visit.	Intelligent Card Production System, Spintex Rd, Accra
 09:00-11:00	Program 3: Transport and visit to Blue Skies factory Blue Skies sources and processes fruit to sell as fresh convenient food (cut and ready to be consumed) on the European market. Blue Skies processes approximately 500 tons of cut fruit per week and 96% of the production is for export. Clients include companies like Marks & Spencer, Aldi, Carrefour and COOP in Denmark. The visit will include a presentation of the company followed by a tour of the factory. Danish Minister for Environment and Food, Hon. Mr. Esben Lunde Larsen will participate in the site visit.	Nsawam, Doboro
 11:00/11:30-12:30	Transport from Kempinski Hotel / ICPS / Blue Skies to Hillburi Lodge	
 12:30-14:00	Lunch at Hillburi Lodge Danish Minister for Environment and Food, Hon. Mr. Esben Lunde Larsen will deliver the welcoming remarks followed by a speech by Flemming Nør-Pedersen, Executive Director at the Danish Agriculture & Food Council.	Hillburi Lodge, Aburi
 14:00-14:15	Transport from Hillburi Lodge to Frederiksgave	
 14:15-15:00	Visit to Frederiksgave <i>Frederiksgave is a plantation north of Accra and was originally used as a coffee plantation. In 1831, King Frederik VI bought it and made it into a state farm and retreat for Danish civil servants at the time. The plantation was restored in 2007 with support from the Danish National Museum.</i>	Frederiksgave
 15:00- 16:00	Transport from Frederiksgave to Kempinski	
 16:00-16:15	Break	Kempinski Hotel
 16:15-17:15 	Optional: Transport and visit to Christiansborg <i>Osu Castle, formerly known as Fort Christiansborg, is one of the most significant monuments remaining from the early Danish-Ghanaian encounters (late 17th century – 1850).</i>	Osu Castle, Accra

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	17:15-17:30	Transport from Christiansborg to Kempinski Hotel	
	17:30-17:45	Break	
	17:45-18:15	Transport from Kempinski Hotel to Coco Lounge	
	18:15-20:00	Dinner at Coco Lounge Informal dinner before leaving to the airport.	Coco Lounge, Icon House, Stanbic Heights, Accra
 	20.00-22.05	Departure to Airport and Check-In	Kotoka International Airport Airport Road, Accra

Further information

Hotel	Kempinski Hotel Gold Coast City Accra, Ministries, Gamel Abdul Nasser Avenue PMB 66, Accra Tel: +233 (0) 24 243 6000
Embassy	Royal Danish Embassy in Accra Dr Isert Rd 67 North Ridge Accra Tel: +233 (0) 30 220 8730